

Wing Lung Bank launches as low as 1.5% investment fund subscription fee offer and provides cash rebate of up to HKD10,000 for transfer-in of investment funds

6 January 2011, Hong Kong - Wing Lung Bank announces the launch of new promotion offers for the subscription of investment funds. Depending on the investment amount, the preferential subscription fee is as low as 1.5% for lump sum investment through the Bank, which provides a wide choice of over 400 funds managed by 15 well-established and reputable fund management companies. In addition, customers will receive cash rebate of up to HKD10,000 for transfer-in of fund holdings to Wing Lung Bank.

Investment Fund Subscription Offer

From now till 31 March 2011 (“Promotion Period”), customers can enjoy the following subscription fee offers for lump sum subscription of investment funds through Wing Lung Bank:

Subscription Amount (HKD or Equivalent) #	Subscription Fee Offer
HKD1,000,000 or above	1.5%
HKD100,000 – 999,999	1.8%
Below HKD100,000	2.0%

#Subscription amount is counted as the aggregate amount of simultaneous subscriptions on that day.

Investment Fund Transfer-In Offer

Moreover, customers will receive cash rebate for submitting an investment fund transfer-in instruction to Wing Lung Bank during the Promotion Period and completing the transfer transaction on or before 31 May 2011. A cash rebate of HKD100 will be offered for every HKD100,000 of the market value of the accumulated investment fund holdings transferred to the Bank. The cash rebate can be up to HKD10,000.

“Wing Lung Bank provides investment fund subscription fee offer to enable customers to invest in the global stocks, bonds or money market funds at a lower cost, or to access the global commodity markets to capitalize their development amid inflation concerns. Through fund investment, customers can also capture the growth opportunities in the emerging markets and their currencies,” said Ms Venus Chiu, Head of Wealth Management Department, Wing Lung Bank. “Moreover, the Bank offers cash rebate to customers for transfer-in of their fund holdings. Our professional Wealth Management team will provide dedicated service to help customers maximize their returns from one-stop portfolio management.”

Wing Lung Bank also provides personalised financial consultation service to help customers formulate an investment portfolio that best meets their needs. For details and the terms and conditions of the above offers, please visit any of the Bank’s Sunflower Wealth Management Centres or branches, or call the Bank’s Investment Services Hotline (852) 2526 5555.



Important Notice

This is an investment product and some may involve derivatives. The investment decision is yours but you should not invest in the investment fund unless the intermediary who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.

Risk Disclosure Statement

The above information is for reference only and does not constitute and should not be regarded as any recommendation, offer or solicitation to purchase or sell any investment products. Investment involves risks and the price of investment products may fluctuate or even become worthless. Past record is not an indicator of future performance. Losses may be incurred rather than making a profit as a result of investment. You should carefully and independently consider whether the investment products are suitable for you in light of your investment experience, objectives, financial position and risk profile. Each of the fund management companies is the only person quoting prices and counterparty for the funds under their management. Independent professional advice should be obtained if necessary. Please read the relevant terms and conditions together with the risk disclosure statements in the prospectus of the investment product before making any investment decisions. The above information has not been authorised by the Securities and Futures Commission.

About Wing Lung Bank:

Wing Lung Bank, founded in 1933, is among the oldest local Chinese banks in Hong Kong. Following its motto of “Progress with prudence, service with sincerity”, the Bank provides comprehensive banking services, including deposits, loans, wealth management, credit cards, NET Banking, syndicated loans, corporate financing, bills, hire-purchase and leasing, foreign exchange, insurance agency, Mandatory Provident Fund, etc. Wing Lung Bank also provides securities and futures broking, insurance broking and general insurance underwriting, property management and trustee as well as nominee services through its wholly-owned subsidiaries. At present the Bank has 48 banking business outlets in Hong Kong, Mainland China, Macau and overseas, and a staff force of more than 1,700 people. As at 30 June 2010, its consolidated total assets stood at HK\$118.6 billion. Wing Lung Bank became a member of China Merchants Bank Group in 2008 and subsequently a wholly-owned subsidiary of the Group in 2009. China Merchants Bank, the 6th largest commercial bank by total assets in China, is currently among the top 100 banks in the world.

For more information about Wing Lung Bank, please visit the Bank’s website at www.winglungbank.com.

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