Pillar 3 Disclosure－Terms and Conditions of Capital Instruments

As at 31 December 2015

## Terms and Conditions of Capital Instruments

The following disclosures are made in accordance with Section 45 of Banking (Disclosures) Rules issued by the Hong Kong Monetary Authority ("HKMA").

Main Features of Capital Instruments as at 31 December 2015:

1. Wing Lung Bank Limited Ordinary Shares;
2. $\mathrm{HK} \$ 1,500,000,000$ subordinated fixed rate notes due 2021 ;
3. US $\$ 200,000,000$ subordinated fixed rate notes due 2022 ;
4. US $\$ 130,000,000$ undated non-cumulative subordinated additional tier 1 capital securities (issued on 30 September 2014);
5. US $\$ 130,000,000$ undated non-cumulative subordinated additional tier 1 capital securities (issued on 29 December 2014).
6. RMB $1,000,000,000$ undated non-cumulative subordinated additional tier 1 capital securities (issued on 3 February 2015).

## 1. Wing Lung Bank Limited Ordinary Shares



## 2. HK $\$ 1,500,000,000$ subordinated fixed rate notes due 2021

| 1 | Issuer | Wing Lung Bank Limited |
| :---: | :---: | :---: |
| 2 | Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | CMU Number: WLHKFN09007 |
| 3 | Governing law(s) of the instrument | Law of Hong Kong Special Administrative Region |
| Regulatory treatment |  |  |
| 4 | Transitional Basel III rules\# | Tier 2 |
| 5 | Post-transitional Basel III rules+ | Ineligible |
| 6 | Eligible at solo*/group/group \& solo | Solo and group |
| 7 | Instrument type (types to be specified by each jurisdiction) | Other Tier 2 instruments - Subordinated Notes |
|  | Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$1,500 million as at 31 December 2015 |
| 9 | Par value of instrument | HK\$1,500 million |
| 10 | Accounting classification | Liability - amortised cost |
| 11 | Original date of issuance | 28 December 2009 |
| 12 | Perpetual or dated | Dated |
| 13 | Original maturity date | 28 December 2021 |
| 14 | Issuer call subject to prior supervisory approval | Yes |
| 15 | Optional call date, contingent call dates and redemption amount | Optional redemption date: 28 December 2016 <br> Redemption for taxation reasons: Yes <br> Redemption price: Redemption at par together with interest accrued to the date fixed for redemption |
| 16 | Subsequent call dates, if applicable | NA |
| Coupons / dividends |  |  |
| 17 | Fixed or floating dividend/coupon | Fixed |
| 18 | Coupon rate and any related index | Interest at $5.7 \%$ per annum is payable on a quarterly basis. |
| 19 | Existence of a dividend stopper | No |
| 20 | Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 | Existence of step up or other incentive to redeem | No |
| 22 | Noncumulative or cumulative | Cumulative |
| 23 | Convertible or non-convertible | Non-convertible |
| 24 | If convertible, conversion trigger (s) | NA |
| 25 | If convertible, fully or partially | NA |
| 26 | If convertible, conversion rate | NA |
| 27 | If convertible, mandatory or optional conversion | NA |
| 28 | If convertible, specify instrument type convertible into | NA |
| 29 | If convertible, specify issuer of instrument it converts into | NA |
| 30 | Write-down feature | No |
| 31 | If write-down, write-down trigger(s) | NA |
| 32 | If write-down, full or partial | NA |
| 33 | If write-down, permanent or temporary | NA |
| 34 | If temporary write-down, description of write-up mechanism | NA |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Unsubordinated creditors and depositors |
| 36 | Non-compliant transitioned features | Yes |
| 37 | If yes, specify non-compliant features | No write-down feature |
| Footnote: |  |  |
| + Regulatory treatment of capital instruments not subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) <br> Rules <br> * Include solo-consolidated |  |  |

## 3. US $\mathbf{2 0 0 , 0 0 0 , 0 0 0}$ subordinated fixed rate notes due 2022

| 1 | Issuer | Wing Lung Bank Limited |
| :--- | :--- | :--- |
| 2 | Unique identifier (eg CUSIP, ISIN or <br> Bloomberg identifier for private placement) | ISIN number: XS0848710108 |
| 3 | Governing law(s) of the instrument | English Law (subordination governed by Law of Hong Kong Special <br> Administrative Region) |
|  | Regulatory treatment |  |
| 4 | Transitional Basel III rules\# | Tier 2 |
| 5 | Post-transitional Basel III rules+ | Ineligible |
| 6 | Eligible at solo*/group/group \& solo | Solo and group |
| 7 | Instrument type (types to be specified by each <br> jurisdiction) | Other Tier 2 instruments - Subordinated Notes |
| 8 | Amount recognised in regulatory capital <br>  <br> (Currency in million, as of most recent reporting <br>  <br> date) | US\$198.66 million as at 31 December 2015 |
| 9 | Par value of instrument | US\$200 million |
| 10 | Accounting classification | Liability - amortised cost |
| 11 | Original date of issuance | 6 November 2012 |
| 12 | Perpetual or dated | Dated |
| 13 | Original maturity date | 7 November 2022 |
| 14 | Issuer call subject to prior supervisory approval | Yes |
| 15 | Optional call date, contingent call dates and | Optional redemption date: 7 November 2017 (First Call Date) <br> redemption amount |
|  |  | Redemption for taxation reasons: Yes |
| Redemption price: Redemption at par together with interest accrued to the date |  |  | accrued but unpaid to but excluding the date fixed for redemption


| 16 | Subsequent call dates, if applicable | Any Interest Payment Date after the First Call Date |
| :---: | :---: | :---: |
| Coupons / dividends |  |  |
| 17 | Fixed or floating dividend/coupon | Fixed |
| 18 | Coupon rate and any related index | Interest at $3.5 \%$ per annum is payable on a semi-annually basis for the first 5 years from the date of issue to the optional redemption date. Thereafter, if the notes are not redeemed, the interest rate will reset and the notes will bear interest at 5 year US Treasury rate on that date plus 280 basis points. |
| 19 | Existence of a dividend stopper | No |
| 20 | Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 | Existence of step up or other incentive to redeem | No |
| 22 | Noncumulative or cumulative | Cumulative |
| 23 | Convertible or non-convertible | Non-convertible |
| 24 | If convertible, conversion trigger (s) | NA |
| 25 | If convertible, fully or partially | NA |
| 26 | If convertible, conversion rate | NA |
| 27 | If convertible, mandatory or optional conversion | NA |
| 28 | If convertible, specify instrument type convertible into | NA |
| 29 | If convertible, specify issuer of instrument it converts into | NA |
| 30 | Write-down feature | No |
| 31 | If write-down, write-down trigger(s) | NA |
| 32 | If write-down, full or partial | NA |
| 33 | If write-down, permanent or temporary | NA |
| 34 | If temporary write-down, description of write-up mechanism | NA |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Unsubordinated creditors and depositors |
| 36 | Non-compliant transitioned features | Yes |
| 37 | If yes, specify non-compliant features | No write-down feature |

Footnote:
\# Regulatory treatment of capital instruments subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) Rules + Regulatory treatment of capital instruments not subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) Rules

* Include solo-consolidated


## 4. US $\$ 130,000,000$ undated non-cumulative subordinated additional tier 1 capital securities (issued on 30 September 2014)

| 1 Issuer | Wing Lung Bank Limited |
| :---: | :---: |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | English Law (subordination governed by Law of Hong Kong Special Administrative Region) |
| Regulatory treatment |  |
| 4 Transitional Basel III rules\# | N/A |
| 5 Post-transitional Basel III rules+ | Additional Tier 1 |
| 6 Eligible at solo*/group/group \& solo | Solo and group |
| 7 Instrument type (types to be specified by each jurisdiction) | Undated Non-Cumulative Subordinated Capital Securities |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | US\$130 million as at 31 December 2015 |
| 9 Par value of instrument | US\$130 million |
| 10 Accounting classification | Equity - par value |
| 11 Original date of issuance | 30 September 2014 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | Optional redemption date: 1 October 2019 (First Call Date) <br> Redemption for taxation reasons: Yes <br> Redemption for regulatory reasons: Yes <br> Redemption price: Redeemed at the outstanding principal amount together with distributions accrued to the date of redemption |
| 16 Subsequent call dates, if applicable | Any Distribution Payment Date after the First Call Date |
| Coupons / dividends |  |
| 17 Fixed or floating dividend/coupon | Fixed |
| 18 Coupon rate and any related index | 6 per cent per annum for the period from, and including, the Issue Date to, but excluding the First Call Date. The then prevailing 5 year U.S. Treasury Rate plus 413 bps for the period from, and including, the First Call Date and each Distribution Reset Date thereafter to, but excluding, the immediately following Distribution Reset Date |
| 19 Existence of a dividend stopper | Yes |
| 20 Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Noncumulative or cumulative | Non-cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | If a Non-Viability Event occurs, the Issuer shall, upon the provision of a Non-Viability Event Notice, irrevocably reduce the then principal amount of, and cancel any accrued but unpaid distribution in respect of, each Capital Security in whole or in part. <br> "Non-Viability Event" means the earlier of: <br> (a) the HKMA notifying the Issuer in writing that the HKMA is of the opinion that a write-off or conversion is necessary, without which the Issuer would become non-viable; and <br> (b) the HKMA notifying the Issuer in writing that a decision has been made by the government body, a government officer or other relevant regulatory body with the authority to make such a decision, that a public sector injection of capital or equivalent support is necessary, without which the Issuer would become non-viable. |
| 32 If write-down, full or partial | Full or partial |



## 5. US $\$ 130,000,000$ undated non-cumulative subordinated additional tier 1 capital securities (issued on 29 December 2014)

| 1 | Issuer | Wing Lung Bank Limited |
| :---: | :---: | :---: |
| 2 | Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 | Governing law(s) of the instrument | English Law (subordination governed by Law of Hong Kong Special Administrative Region) |
| Regulatory treatment |  |  |
| 4 | Transitional Basel III rules\# | N/A |
| 5 | Post-transitional Basel III rules+ | Additional Tier 1 |
| 6 | Eligible at solo*/group/group \& solo | Solo and group |
| 7 | Instrument type (types to be specified by each jurisdiction) | Undated Non-Cumulative Subordinated Capital Securities |
|  | Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | US\$130 million as at 31 December 2015 |
| 9 | Par value of instrument | US\$130 million |
| 10 | Accounting classification | Equity - par value |
| 11 | Original date of issuance | 29 December 2014 |
| 12 | Perpetual or dated | Perpetual |
| 13 | Original maturity date | No maturity |
| 14 | Issuer call subject to prior supervisory approval | Yes |
| 15 | Optional call date, contingent call dates and redemption amount | Optional redemption date: 30 December 2019 (First Call Date) <br> Redemption for taxation reasons: Yes <br> Redemption for regulatory reasons: Yes <br> Redemption price: Redeemed at the outstanding principal amount together with distributions accrued to the date of redemption |
| 16 | Subsequent call dates, if applicable | Any Distribution Payment Date after the First Call Date |
| Coupons / dividends |  |  |
| 17 | Fixed or floating dividend/coupon | Fixed |
| 18 | Coupon rate and any related index | 5.8 per cent per annum for the period from, and including, the Issue Date to, but excluding the First Call Date. The then prevailing 5 year U.S. Treasury Rate plus 413 bps for the period from, and including, the First Call Date and each Distribution Reset Date thereafter to, but excluding, the immediately following Distribution Reset Date |
| 19 | Existence of a dividend stopper | Yes |
| 20 | Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 | Existence of step up or other incentive to redeem | No |
| 22 | Noncumulative or cumulative | Non-cumulative |
| 23 | Convertible or non-convertible | Non-convertible |
| 24 | If convertible, conversion trigger (s) | NA |
| 25 | If convertible, fully or partially | NA |
| 26 | If convertible, conversion rate | NA |
| 27 | If convertible, mandatory or optional conversion | NA |
| 28 | If convertible, specify instrument type convertible into | NA |
| 29 | If convertible, specify issuer of instrument it converts into | NA |
| 30 | Write-down feature | Yes |
| 31 | If write-down, write-down trigger(s) | If a Non-Viability Event occurs, the Issuer shall, upon the provision of a Non-Viability Event Notice, irrevocably reduce the then principal amount of, and cancel any accrued but unpaid distribution in respect of, each Capital Security in whole or in part. <br> "Non-Viability Event" means the earlier of: <br> (a) the HKMA notifying the Issuer in writing that the HKMA is of the opinion that a write-off or conversion is necessary, without which the Issuer would become non-viable; and <br> (b) the HKMA notifying the Issuer in writing that a decision has been made by the government body, a government officer or other relevant regulatory body with the authority to make such a decision, that a public sector injection of capital or equivalent support is necessary, without which the Issuer would become non-viable. |
| 32 | If write-down, full or partial | Full or partial |


6. RMB1,000,000,000 undated non-cumulative subordinated additional tier 1 capital securities (issued on 3 February 2015)

| 1 Issuer | Wing Lung Bank Limited |
| :---: | :---: |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | English Law (subordination governed by Law of Hong Kong Special Administrative Region) |
| Regulatory treatment |  |
| 4 Transitional Basel III rules\# | N/A |
| 5 Post-transitional Basel III rules+ | Additional Tier 1 |
| 6 Eligible at solo*/group/group \& solo | Solo and group |
| 7 Instrument type (types to be specified by each jurisdiction) | Undated Non-Cumulative Subordinated Capital Securities |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | RMB 1,000 million as at 31 December 2015 |
| 9 Par value of instrument | RMB1,000 million |
| 10 Accounting classification | Equity - par value |
| 11 Original date of issuance | 3 February 2015 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | Optional redemption date: 4 February 2020 (First Call Date) <br> Redemption for taxation reasons: Yes <br> Redemption for regulatory reasons: Yes <br> Redemption price: Redeemed at the outstanding principal amount together with distributions accrued to the date of redemption |
| 16 Subsequent call dates, if applicable | Any Distribution Payment Date after the First Call Date |
| Coupons / dividends |  |
| 17 Fixed or floating dividend/coupon | Fixed |
| 18 Coupon rate and any related index | 5.5 per cent per annum |
| 19 Existence of a dividend stopper | Yes |
| 20 Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Noncumulative or cumulative | Non-cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | If a Non-Viability Event occurs, the Issuer shall, upon the provision of a Non-Viability Event Notice, irrevocably reduce the then principal amount of, and cancel any accrued but unpaid distribution in respect of, each Capital Security in whole or in part. <br> "Non-Viability Event" means the earlier of: <br> (a) the HKMA notifying the Issuer in writing that the HKMA is of the opinion that a write-off or conversion is necessary, without which the Issuer would become non-viable; and <br> (b) the HKMA notifying the Issuer in writing that a decision has been made by the government body, a government officer or other relevant regulatory body with the authority to make such a decision, that a public sector injection of capital or equivalent support is necessary, without which the Issuer would become non-viable. |
| 32 If write-down, full or partial | Full or partial |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |


| 35 | Position in subordination hierarchy in <br> liquidation (specify instrument type immediately <br> senior to instrument) |
| :--- | :--- |
| 36 Non-compliant transitioned features | Tier subordinated notes |
| 37 | If yes, specify non-compliant features |
|  | Footnote: |
| \# Regulatory treatment of capital instruments subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) Rules |  |
| + Regulatory treatment of capital instruments not subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) |  |
|  |  |
| Rules |  |
|  | Include solo-consolidated |

