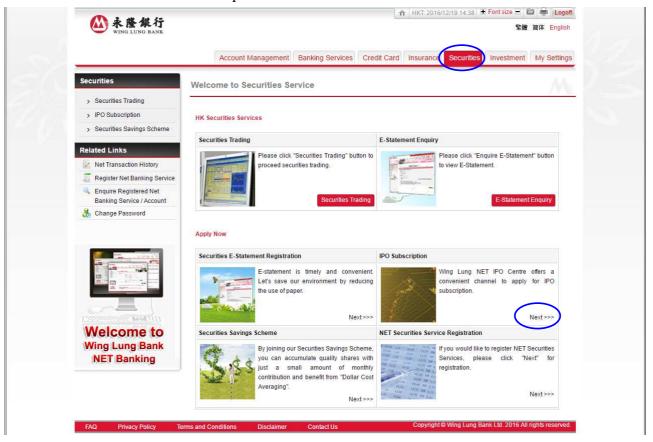


Application Guideline of "IPO Loan Services"

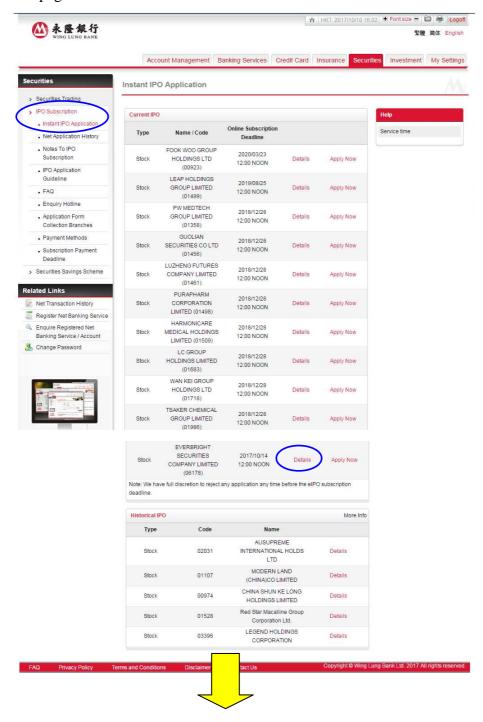
Application for "IPO Loan Services" via Wing Lung NET Banking / Wing Lung Mobile Banking Services is simple. Please refer to the below guideline for details.

- A. Via Wing Lung NET Banking Services
- 1. Logon Wing Lung NET Banking Services, select the "Securities" tab, and then press "Next" under "IPO Subscription".



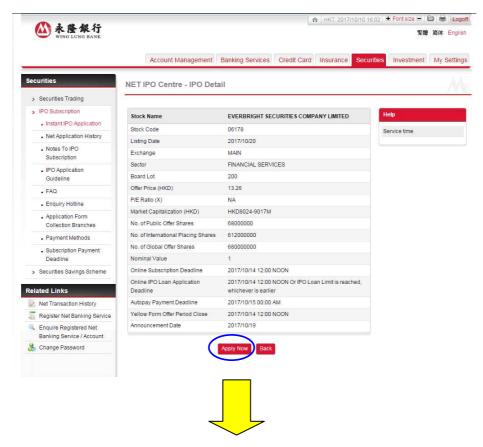


2. Select "Instant IPO Application" on the left menu bar, information of current and dated IPO will be shown. Press "Details" next to the selected IPO to go to "IPO Detail" page.



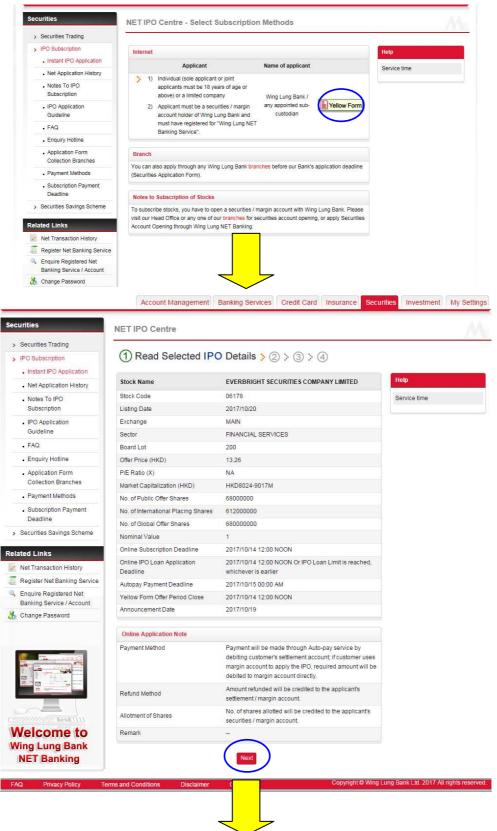


3. The IPO information are displayed on "IPO Detail" page. If the Bank provides "IPO Loan Services" for this IPO, the Online IPO Loan Application Deadline will be shown. Press "Apply Now" to go to the "Select Subscription Methods" page to continue the IPO subscription or press "Back" to quit.



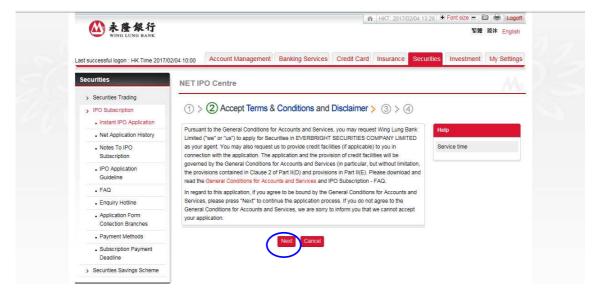


4. Press "Yellow Form" to start the IPO subscription process. Please read carefully the details of the selected IPO and press "Next".





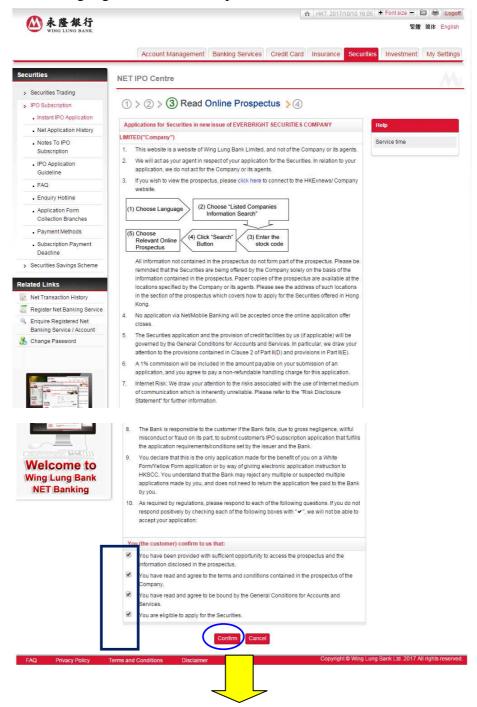
5. Read the Terms & Conditions and Disclaimer. If you agree and accept the General Conditions for Accounts and Services, please press "Next"; if you do not agree and accept the General Conditions for Accounts and Services, please press "Cancel" and the Bank will not accept the subscription.







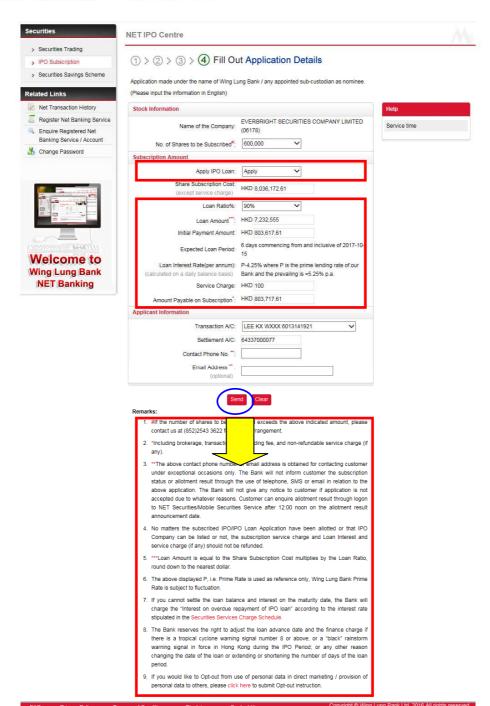
6. Read the online prospectus of the selected IPO and confirm the below 4 checkboxes highlighted in blue, then press "Confirm".





- 7. After completion of the above steps, "Apply IPO Loan" selection will be displayed in the application form if the Bank provides "IPO Loan Services" to the selected IPO. You can choose whether to apply the "IPO Loan Services" or not.
- 8. All information related to "IPO Loan Services" such as "Loan Ratio%", "Loan Amount", "Initial Payment Amount", "Expected Loan Period", "Loan Interest Rate(per annum)", "Service Charge", and "Amount Payable on Subscription" will be displayed as below if "Apply IPO Loan" is selected.
- 9. According to the chosen loan ratio, all others related loan information will be displayed. . Select the Transaction A/C and input the Contact Phone No. after all related loan information and remarks are checked and confirmed and then press "Send".







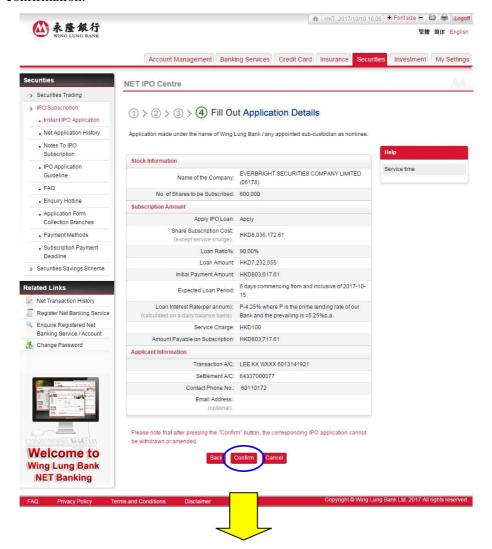
**Please notice that if the IPO loan limit is reached, when customer select "Apply" for "Apply IPO Loan" field, an alert message will be displayed as below sample. Customer can select "Not Apply" IPO loan to submit this IPO application by cash settlement.





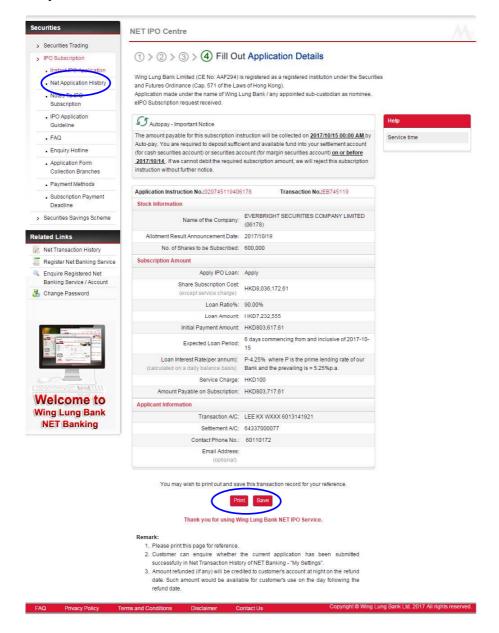
10. Press "Confirm" to complete the subsciption after the information are verified and confirmed.

Note: The corresponding IPO subscription cannot be withdrawn or amended after confirmation.





11. A Transaction No. will be provided for your record. Customer can print or save this page for reference, or can find the IPO subscription records via Wing Lung NET Banking Services / Wing Lung Mobile Banking Services at "Net Application History".

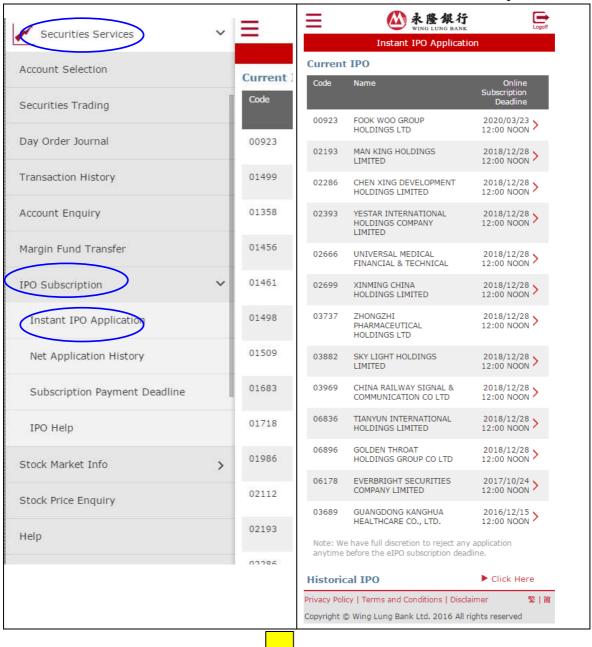




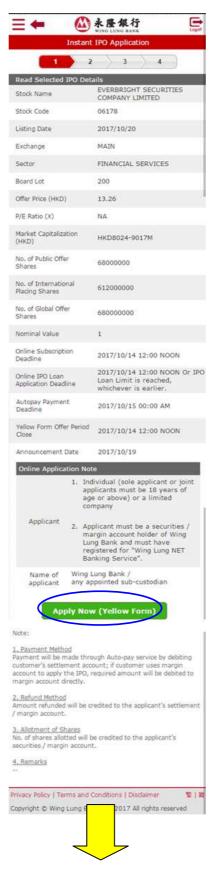
B. Via Wing Lung Mobile Banking Services

1. Logon Wing Lung Mobile Banking Services, select "Securities Services" and then press "Instant IPO Application" under "IPO Subscription".

On "Instant IPO Application" page, the information of current and dated IPO will be shown. Select the IPO to be subscribed to continue the IPO subscription.

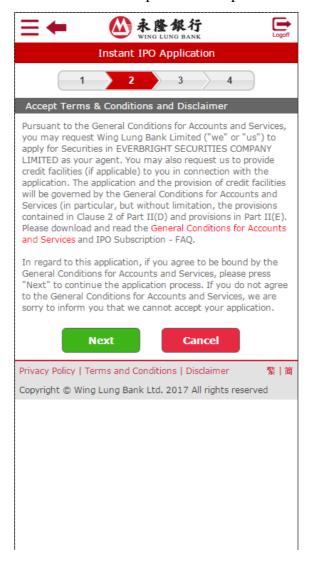


2. Read carefully the details of the selected IPO and press "Apply Now (Yellow Form)".



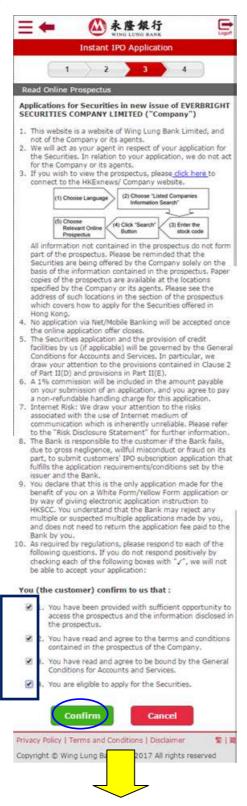


3. Read the Terms & Conditions and Disclaimer. If you agree and accept the General Conditions for Accounts and Services, please press "Next"; if you do not agree and do not accept the General Conditions for Accounts and Services, please press "Cancel" and the Bank will not accept the subscription.





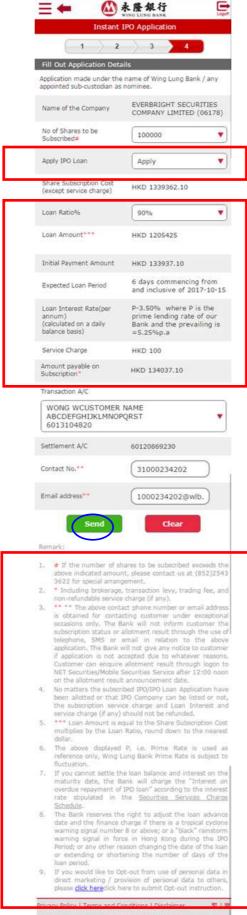
4. Read the online prospectus of the selected IPO and confirm the below 4 higlighted checkboxes, then press "Confirm".





- 5. After completion of the above steps, "Apply IPO Loan" selection will be displayed in the application form if the Bank provides "IPO Loan Services" to the selected IPO. You can choose whether to apply the "IPO Loan Services" or not.
- 6. All information related to "IPO Loan Services" such as "Loan Ratio%", "Loan Amount", "Initial Payment Amount", "Expected Loan Period", "Loan Interest Rate(per annum)", "Service Charge", and "Amount Payable on Subscription" will be displayed as below if "Apply IPO Loan" is selected.
- 7. According to the chosen loan ratio, all others related loan information will be displayed. Select the Transaction A/C and input the Contact Phone No. after all related loan information and remarks are checked and confirmed and then press "Send".

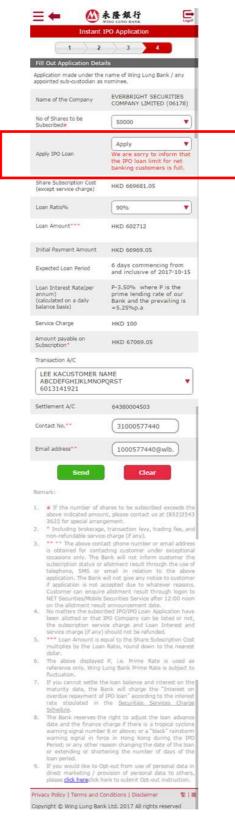




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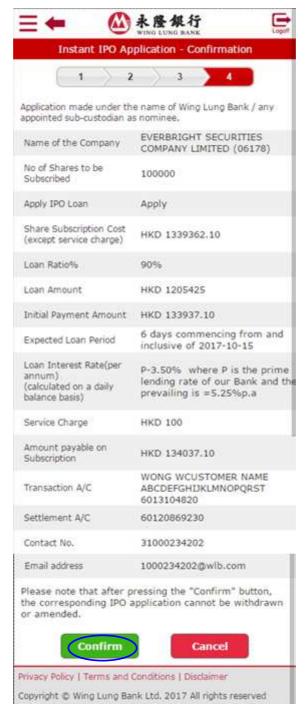
**Please notice that if the IPO loan limit is reached, when customer select "Apply" for "Apply IPO Loan" field, an alert message will be displayed as below. Customer can select "Not Apply" IPO loan to submit this IPO application by cash settlement.





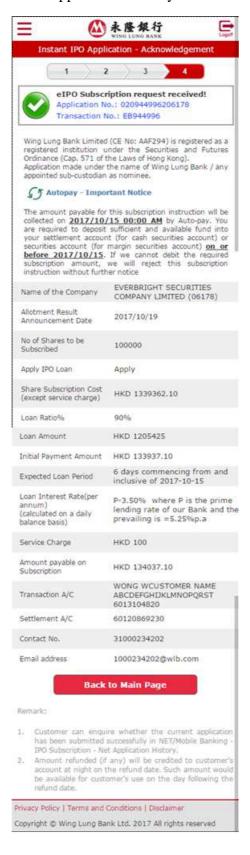
8. Press "Confirm" to complete the subsciption after the information are verified and confirmed.

Note: The corresponding IPO subscription cannot be withdrawn or amended after confirmation.





9. A Transaction No. will be provided for your record. Customer can find the IPO subscription records via Wing Lung NET Banking Services / Wing Lung Mobile Banking Services at "Net Application History".





Customers can also get more information about the risks associated with IPO subscription and application of "IPO Loan Services" in the FAQ section.

For enquiry, please call our Securities Services Hotline at (852) 2543 3622.