

#### HANDLING COMMISSIONS ON IMPORT AND EXPORT TRANSACTIONS

# **IMPORTS**

#### (1) Opening Irrevocable Documentary Credits

- On the first US\$50,000.00 or equivalent, 1/4% for each validity period of 6 months or part thereof, minimum HK\$400.00
- On any balance in excess of US\$50,000.00, 1/8%
- On credits calling for usance drafts with reimbursement instructions that the issuing bank undertakes to pay the negotiating bank on maturity of the draft, an additional charge of 1/16% per month (or part thereof) for the usance of the bill drawn thereunder shall be charged, minimum HK\$300.00
- Commission shall be paid in full at the time a Documentary Credit is issued.

# (2) Opening Back-To-Back Documentary Credits

Charges as for the opening of irrevocable documentary credits, except minimum charge HK\$600.00

#### (3) Opening Stand-by Credits

- On the first HK\$1,000,000.00 or equivalent, 1/8% for each month of the validity of the credit or part thereof, minimum HK\$400.00
- On any balance in excess of HK\$1,000,000.00, negotiable

#### (4) Opening Revolving Documentary Credits

- Opening charges as (1) above
- Drawings up to the face value of the credit to be free of commission and thereafter 1/8% to be levied on all drawings, minimum HK\$400.00

#### (5) Amendments to Documentary Credits

A flat charge of HK\$350.00 except increases in amounts or extensions in validity, for which the usual commission will be charged as for the opening of irrevocable documentary credits. For Back-to-Back L/C, minimum charge HK\$450.00.

#### (6) Import Bills for Collection

- On the first US\$50,000.00 or equivalent, 1/8% (minimum HK\$300.00)
- On any balance in excess of US\$50,000.00, negotiable

# (7) Shipping Guarantees

A flat charge of HK\$300.00 will be collected for each guarantee issued. In the event that the relative documents are not received by our bank within 3 months, an additional charge of 1/4% of the invoice value of the goods (minimum HK\$400.00) will be charged on the first US\$50,000.00 or equivalent, on any balance in excess of US\$50,000.00, negotiable.

#### (8) Commission on Drawings under our HK\$ Documentary Credits

- On the first US\$50,000.00 or equivalent, 1/4% (minimum HK\$300.00)
- On any balance in excess of US\$50,000.00, negotiable

# (9) Commission in Lieu of Exchange

- On the first US\$50,000.00 or equivalent, 1/4% (minimum HK\$300.00)
- On any balance in excess of US\$50,000.00, negotiable

# (10) Documentary Credit Overdrawn Commission

1/4% on excess amount, minimum HK\$400.00

#### (11) Discrepancy Fee

A flat charge of HK\$400.00 / US\$50.00 (or equivalent) for each item.

#### (12) Invoice Financing

- On the first US\$50,000.00 or equivalent, 1/4% (minimum HK\$400.00)
- On any balance in excess of US\$50,000.00, 1/8%

# (13) Commission on Import Documentary Collection Against Acceptance if the settlement of transaction is not handled by our Bills Operations Centre

- A flat charge of HK\$1,000.00 for each item.

# **EXPORTS**

#### (1) Commission on Export Bills Purchased

i) For Foreign Currency Bills:

On amounts less than US\$10,000.00 or equivalent, minimum handling charge HK\$150.00 as Small Amount Bill Commission. On amounts over US\$10,000.00 free.

ii) For HK Dollars Bills:

On the first US\$50,000.00 or equivalent, 1/4% (minimum HK\$300.00) On any balance in excess of US\$50,000.00, negotiable

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# (2) Acceptance or Deferred Payment Undertaking under other banks' Documentary Credits

Acceptance commission or deferred payment commission will be charged at 1/16% per month, or part thereof, for the validity of the acceptance or for the deferred period of payment, minimum HK\$300.00.

# (3) Commission on Documentary Bills presented to other local banks for negotiation

- "without recourse"

On the first US\$50,000.00 or equivalent, 1/8% (minimum HK\$300.00)

On any balance in excess of US\$50,000.00, negotiable

- "with recourse"

On the first US\$50,000.00 or equivalent, 1/4% (minimum HK\$300.00)

On any balance in excess of US\$50,000.00, negotiable

# (4) Advising Commission on Documentary Credit / Amendment

A flat charge of HK\$250.00 for each item.

# (5) Commission on Transfer of Documentary Credits

- i) Simple Transfer of the Whole of a Documentary Credit without any Alteration to the original Terms and Conditions. HK\$400.00 for local transfer, HK\$450.00 for foreign transfer.
- ii) Partial Transfer or Transfer involving Alterations to the Terms and Conditions of the original Documentary Credit.
  - On the first US\$50,000.00 or equivalent, 1/4%
  - On any balance in excess of US\$50,000.00, negotiable
  - Minimum charge for Local Transfer HK\$600.00, for Foreign Transfer HK\$650.00
- iii) The flat charge for each amendment thereto will be HK\$300.00 except increases in amounts, for which the usual commission will be charged as for the transferring of Documentary Credits.

# (6) Confirmation of Documentary Credits opened by other banks

1/16% per month, or part thereof, for the validity of the documentary credit (minimum HK\$300.00). In those cases where we are asked to add confirmation to credits which provide for deferred payment, an additional charge of 1/16% per month should be levied covering the period from the expiry date of the credit to the latest date on which deferred payment may be received (minimum HK\$300.00).

# (7) Export Bills for Collection

- On the first US\$50,000.00 or equivalent, 1/8% (minimum HK\$300.00)
- On any balance in excess of US\$50,000.00, negotiable

# (8) Commission in Lieu of Exchange

- On the first US\$50,000.00 or equivalent, 1/4% (minimum HK\$300.00)
- On any balance in excess of US\$50,000.00, negotiable

#### (9) Reimbursement

A flat charge of HK\$400.00 for each item.

# (10) Commission on negotiation of Foreign Currency Bills for which we are not providing immediate finance

- On the first US\$50,000.00 or equivalent, 1/8% (minimum HK\$300.00)
- On the balance in excess of US\$50,000.00 or equivalent, negotiable

# (11) Commission on Checking Export Documents drawn under Documentary Credit

A flat charge of HK\$250.00 for each item.

#### (12) Commission for direct settlement of bills between buyers and sellers

A flat charge of HK\$200.00 for each item.

# (13) Commission for refund of financed export bills

A flat charge of HK\$200.00 for each item.

# (14) Commission for packing loan

- A flat charge of HK\$200.00 for each application / extension
- A flat charge of HK\$200.00 for packing loan not retired by relative export proceeds

<sup>\*</sup> The above handling commission are subject to change with prior notice. \*