

Product Summary

FX Forward Contract (FXF)

Jan 2019

Important Notice

This is a structured product involving derivatives. The investment decision is yours but you should not invest in the product unless the intermediary who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.

This is an unlisted structured investment product and is not covered by the Investor Compensation Fund.

This product is NOT protected deposits and is not protected under the Deposit Protection Scheme in Hong Kong.

This product is NOT principal-protected.

The contents of this summary sheet have not been reviewed by the Securities and Futures Commission of Hong Kong. You are advised to exercise caution before making any investment. If you are in any doubt, you should obtain independent professional advice.

Offering documents for this product

The following documents for this product (“Offering Documents”) contain detailed information about the Issuer/Bank and the terms of this product. You should read and understand all of the Offering Documents before deciding whether to invest in this product:

- Product Summary

If English is not your preferred language, you may request for the Chinese version of this product summary from our Relationship Managers.

倘若英文並非閣下屬意的語言，閣下可向本行的客戶經理索取此產品概要的中文版本。

Quick Facts

Bank	CMB Wing Lung Bank Limited
Product Type	FX Forward Contract (FXF)
Minimum Contract Amount	HKD 1,000,000 (or its equivalent)#
Tenor	1 day to 1 year
Dealing Time	The Bank’s normal banking hours in Hong Kong
Fee & Expenses	The Bank may receive profit for this transaction which, together with any operating or administrative costs it may incur in this transaction, will be subsumed in the quoted exchange rate.

Not applicable to closing transactions. Please contact our relationship managers for details.

What is this product and how does it work?

FXF is a binding contract between the Bank and the Customer in exchange a specified amount of two currencies at a predetermined rate for settlement on a specified future date.

On Transaction Date, you need to select the Sell Currency, Buy Currency, contract tenor, contract amount, and agree the forward rate with the Bank. Your deposit in Sell Currency, whether is frozen in your settlement account or held as a time deposit with the Bank, will be used for settlement purpose until maturity of the FXF.

On Maturity Date, the Bank will exercise the FXF to convert your deposit into the Buy Currency at the agreed forward rate.

The maximum gain from investing FXF is the difference between the spot rate on maturity date and the forward rate of the Sell Currency.

In the worst-case scenario, you will lose your entire investment amount. Please see below the scenario analysis for details.

What are the Key Features?

Available sell currency	HKD, USD, AUD, CAD, CHF, EUR, GBP, JPY, NZD, SGD and RMB
Available buy currency	HKD, USD, AUD, CAD, CHF, EUR, GBP, JPY, NZD, SGD and RMB
Forward rate	To be agreed, subject to market conditions
Maturity date	To be agreed, subject to market conditions
Principal protection at maturity	No
Callable by the Bank	No ^
Early termination right by the customer	No
Maximum potential gain	The difference between the spot and forward rates of the underlying currencies on the maturity date
Maximum potential loss	100% of investment amount

^ For early termination by the Bank, please refer to “Can the Bank or Issuer adjust the terms or early terminate this product?” below.

Scenario analysis

Illustrative Example:

Sell Currency	USD
Buy Currency	AUD
Trade Date	11 Jun, 20xx
Maturity Date	11 Sep, 20xx
Tenor	3 months
Trade Date Spot Rate	AUD/USD 1.0205
Forward Rate	AUD/USD 1.0122
Customer Sell Amount	USD 1,012,200
Customer Buy Amount (Contract Amount)	AUD 1,000,000

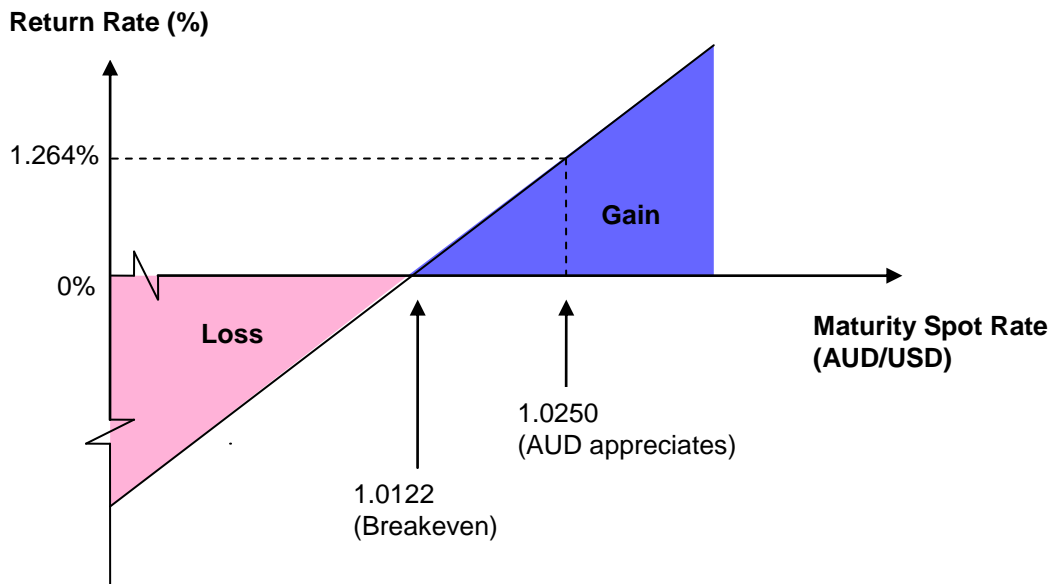
Return Analysis

Scenarios	Maturity Spot Rate	Forward Rate	Maturity Amount by Spot Rate (USD Equivalent [^])	Net Gain / Loss	Return (%)
Scenario 1 Gain scenario AUD strengthens against USD or remains unchanged	1.0250	1.0122	USD1,025,000.00	USD 12,800.00	Gain 1.264%
Scenario 2 Breakeven AUD weakens against USD	1.0122	1.0122	USD1,012,200.00	USD 0.00	Breakeven 0.00%
Scenario 3 Worst case scenario AUD becomes valueless	0.0000	1.0122	USD 0.00	- USD 1,012,200	Total Loss
Scenario 4 The Bank becomes insolvent or defaults on its obligations	Assuming that the Bank becomes insolvent during the tenor of this product or defaults on its obligations under this product, you can only claim as its unsecured creditor. You may get nothing back and suffer a total loss of your investment amount.				

[^] USD equivalent = Buy Amount (Contract Amount) x Maturity Spot Rate

Note: The above examples shown are for reference only and shall not constitute any representation or warranty by the Bank in respect of any possible gain or loss.

Diagram - Return Analysis



Note: The above diagram is for reference only and the scale of the diagram is not in proportion. The actual performance of the product may differ from the examples shown.

What are the Key Risks?

You should read and understand the nature of all the risks before deciding whether to invest in this product.

Not a time deposit

This product is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.

Full downside risk (NOT principal-protected)

This product is not principal protected. The return in relation to this product is subject to market conditions and the performance of the underlying instrument. Fluctuations in prices of underlying instrument can be substantial and past performance is not necessarily a guide to future performance. You could lose all of your investment amount.

Derivatives risk

This product is a derivative product which involves risks. You may suffer from substantial loss in the event of an adverse movement in the relevant underlying instrument.

Secondary market and liquidity risk

This product does not have secondary market and is designed to be held till maturity. You do not have the right to request early termination of this product before maturity.

Credit risk

This product is not secured by any collateral. When you invest in this product, you will be relying on the Bank's creditworthiness. If the Bank becomes insolvent or defaults on its obligations under this product, you can only claim as an unsecured creditor of the Bank. In the worst case, you could suffer a total loss of your investment amount.

Market risk

The return of this product is linked to the market price of underlying instrument(s). Movements in the market price can be unpredictable, sudden and drastic, and affected by complex political and economic factors.

Currency risk

If the investment currency or linked currency is not in your home currency, and you choose to convert it back to your home currency upon maturity, you may make a gain or loss due to exchange rate fluctuations.

Risks relating to RMB

RMB exchange rate and/or interest rate relevant to this product refer to offshore RMB (CNH). You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product when you convert RMB into your home currency.

Risks of early termination by the Bank/Issuers

The Bank/Issuer has the right (but not the obligation) to terminate this product early upon occurrence of certain events. If this product is terminated by the Bank/Issuer early, you may suffer a substantial loss under this product. See "Can the Bank or issuer adjust the terms or early terminate this product?" below.

Exposure to the risks associated with the product from the Transaction Date (even though we do not debit your account until the trade settlement date)

When you submit your order, a cash amount equal to the Contract Amount (or our estimate of the Contract Amount) will be frozen in your account. After your order has been executed, you cannot withdraw or cancel your order. You are exposed to the risks associated with this product from the Transaction Date. Given the same Tenor, the longer the time gap between the Transaction Date and the Debit Date, the longer the period of time you will be exposed to the risks associated with this product.

How can you buy this product?

You can subscribe this product by visiting any of our branches or by calling us at 2526 5555.

Pre-Investment Cooling-off Period for retail customers

Pre-Investment Cooling-off Period (**PICOP**) is applicable to each particular dealing of this product if you are one of the following retail customer types:

- (1) An elderly customer aged 65 or above, unless you are not a first-time buyer of currency linked products AND your asset concentration¹ is below 20% AND you opt out from the PICOP arrangement; or
- (2) A non-elderly customer who is a first time buyer of currency linked products AND your asset concentration¹ is 20% or above.

¹For the purpose of determining whether PICOP is applicable, asset concentration refers to the percentage of the investment amount to your total asset (excluding real estate properties) including those hold in the Bank and in other banks or financial institutions.

Can the Bank or Issuer adjust the terms or early terminate this product?

The imposition of exchange controls, events of default, force majeure or any other events may trigger adjustment to, or early termination of this product. Such adjustments or early termination events may negatively affect your return or loss under this product.

Risk Disclosure Statement

This document is for reference only and does not constitute and should not be regarded as any offer to purchase or sell. Investment involves risks and the price of investment products may fluctuate or even become worthless. Past record is not an indicator of future performance. Losses may be incurred rather than making a profit as a result of investment. You should carefully and independently consider whether the investment products are suitable for you in light of your investment experience, objectives, financial position and risk profile. Independent professional advice should be obtained if necessary. Please read the relevant terms and conditions together with the risk disclosure statements in the prospectus of the investment product before making any investment decisions. The contents of this document have not been reviewed by the Securities and Futures Commission of Hong Kong.

[In the event of any discrepancy between the English and Chinese version, the English version shall prevail.]